

Company XYZ			
Product	Product Code	Color	Price
Shirt 1	EIF-CZ-73600	White	1,750
Shirt 2	EIF-CZ-97375	Blue	1,870
Shirt 3	EIF-A-64872	Green	1,750
Jacket 1	EIF-CZ-48270	Black	4,500
Jacket 2	EIF-CZ-66531	Brown	3,500
Jacket 3	10G-XF-75398	Navy Blue	5,500
Pant 1	10G-XF-96371	Light Blue	1,200
Pant 2	10G-XF-92273	Black	1,230
Pant 3	E1M-SX-85914	Maroon	1,100
Panjabi 1	E1M-LX-85720	Yellow	2,300
Panjabi 2	E1M-LH-64896	White	1,760
Panjabi 3	E1M-CW-32246	Red	1,890
Panjabi 4	E1M-CW-322376	Orange	1,950

VLOOKUP (Exact Match)

Example #1	
Product	Price
Jacket 3	5500

Example # 2	
Product	Color
Jacket 3	Navy Blue

Example #3	
Product	Price
Pant 1	1200
Units	Total Revenue
10	12000

VLOOKUP (Approximate Match)

Company XYZ		
Sales Officer	Sales Revenue	Commision %
Sales Officer 1	110,630	6%
Sales Officer 2	32,737	3%
Sales Officer 3	193,111	9%
Sales Officer 4	210,000	10%
Sales Officer 5	61,959	4%
Sales Officer 6	110,426	6%
Sales Officer 7	125,274	7%
Sales Officer 8	170,030	8%
Sales Officer 9	147,978	7%
Sales Officer 10	182,437	9%
Sales Officer 11	109,435	6%
Sales Officer 12	130,085	7%

Commision Scale:	
Sales	Commision %
25,000	3.0%
50,000	4.0%
75,000	5.0%
100,000	6.0%
125,000	7.0%
150,000	8.0%
175,000	9.0%
200,000	10.0%